



Neil J. Waldron  
Head of Sales & Marketing  
Small & Middle Market Business  
151 Farmington Ave, RS12  
Hartford, CT 06156  
Phone: (860) 273-3530  
Fax: (860) 273-1772

Mr. Scott Burrows  
5105 Interbay Boulevard  
Tampa, Florida 33611

Dear Scott,

Thank you for the inspirational talk you gave to my sales organization in August. You presented a compelling and very articulate message about hope and perseverance in the face of adversity. Most importantly, you delivered your message with a sense of grace and humility that created a personal bond between you and the audience.

Great job and thank you!

A handwritten signature in black ink, appearing to read "Neil", written in a cursive style.