

Subj: **Testimonial**
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Scott:

Happy New Year. I trust the year has started out well and last year ended on a high note for you.

I apologize for taking so long to drop you a line in follow up to your presentation at our annual Insurance Continuing Education meeting in November. We wanted to wait for all of the surveys from the participants to be received and reviewed, then the year-end was so busy.

After reviewing the responses from our brokers, you impressed them all. We had responses such as "best speaker I've ever heard" to "fantastic story" and "truly inspiring." Thank you for allowing us to hear your testimony and I wish you all the best.

If there is anything I can do for you, or if you need another reference, please do not hesitate to call. You are truly amazing.

Thanks.

Bill

William B. Nicholson, ChFC

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