

Subject: **Loma - testimonial**
From: Scott T Burrows
Date: Monday, September 22,
To: scottburrows

In a message sent on Monday, September 22, 2008 at 11:00 AM Eastern Daylight Time, JShaw@limra.com writes:

Scott received a perfect 10 rating from all of our attendees after his motivational and inspiring presentation. There wasn't a dry eye in the house and we continued to hear rave reviews throughout the remaining days of our conference. Scott spent a lot of time prior to our event making sure he understood his audience and the professional challenges they were facing so that he could customize his talk so that it was relevant and meaningful. All of that preparation certainly paid off as many of our attendees were clamoring to have Scott address their own company conferences.


Thanks again for your participation. It was truly a privilege to meet you and I especially enjoyed our dinner together. I wish we had more time to discuss India!

Thanks again!

Jeffrey Shaw, CLU, ChFC

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Subj: RE: LOMA
Date: 09/22/08 03:29:05 PM Eastern Daylight Time
From: Shaw, Jeffrey S. [JShaw@limra.com]
To:  Scott T Burrows

Thanks, Scott. You were a huge hit. Dorothy emailed your contact info to the person at LIMRA who is responsible for all of their conferences with a personal recommendation. I also had a couple of attendees tell me that they intended to use you for their company conventions. The reviews we received from our attendees gave you the highest score unanimously. Plus, I asked for Goodman to help me find a keynote speaker for our Annual Meeting next April in Washington DC. If you have any good friends to recommend, please feel free to pass their info along! It was a win/win all the way around!

Here's my testimonial. Feel free to edit it down to a shorter version as you see fit -- I wanted to make sure I hit all of the high points:

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